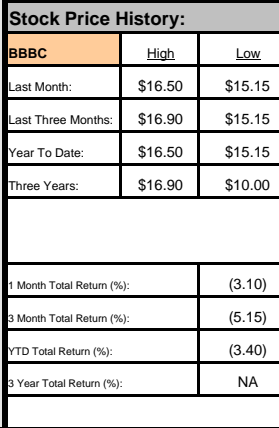


**Beach Business Bank**  
**Manhattan Beach, CA**

**Price: \$15.65 03/08/07**  
**OTCBB BBBC**

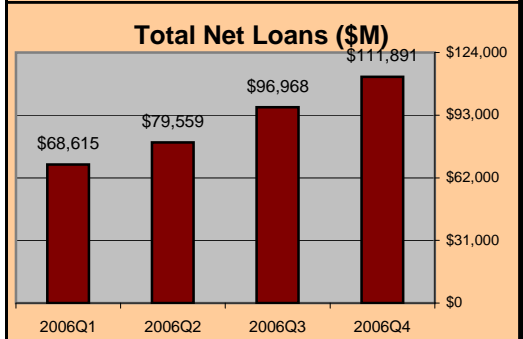
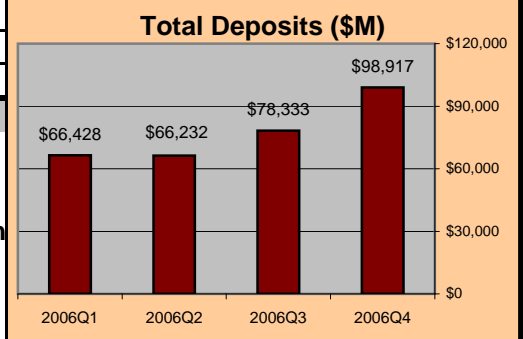
**Financial Highlights as of December 31, 2006**

Total Assets (\$000)	\$136,695	ROAE (%)	3.25	Current Dividend Yield (%)	0.00
Market Value (\$M)	\$63.18	ROAA (%)	1.01	Avg Daily Volume (Shares)	1,820
Price/ Tang Book (%)	173.3	Efficiency Ratio (%)	74.84	Common Shares Outstanding	4,037,061
Price/ Book (%)	173.3	Reserves/ Loans (%)	1.53	Total Equity/ Total Assets (%)	26.66
Price/ LTM Earnings (x)	NM	Total Deposits (\$000)	\$98,917	Book Value per Share (\$)	\$9.03



**Company Profile**

Beach Business Bank is a three year-old, \$137 million asset community bank based in Manhattan Beach, CA. The bank has three core focuses: Being the premier business bank in the South Bay of Los Angeles, strong SBA lending and servicing the business needs of doctors and their medical practices across the country. While still young, this bank is growing fast and has turned the corner on profitability. Beach Business booked a profit in every quarter of 2006 and has a net interest margin above 5%. Moreover, the bank's growth rates are strong and it has no nonperforming assets or net charge offs. The bank has two branches. One in Manhattan Beach and the other in Long Beach, where the chairman is former banker and well-known in the community. Bob Franko, president and CEO of Beach Business, has a resume full of success. He has worked at three banks and sold two. Franko has been the CFO of a New York Stock Exchange listed company and was a dentist early in his career.

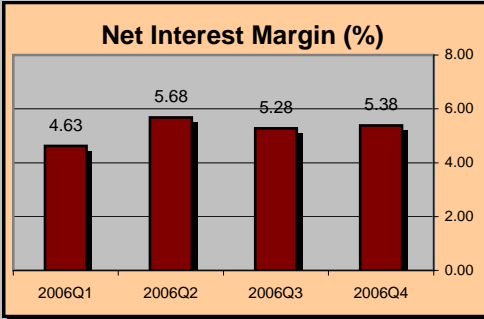
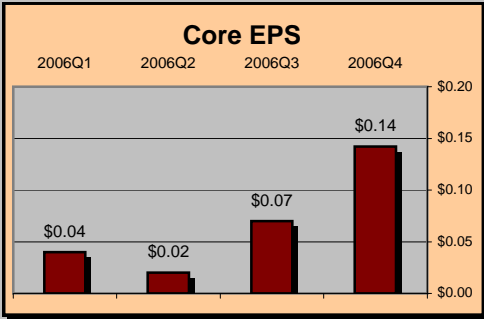


**Market Share and Demographic Profile**

	Deposit	Population	Proj. Pop.	Median	HH Inc.	Pro. HH
	Market Share	Change	Change	HH Inc.	Change	Inc. Change
	2000-2006	2006-2011	2006-2011	2006	2000-2006	2006-2011
	(%)	(%)	(%)	(\$)	(%)	(%)
California (CA)						
Los Angeles	0.03	6.70	4.63	51,973	22.30	17.80
Aggregate: Entire State of CA		9.93	8.00	57,776	21.32	16.95
Aggregate: National		7.87	6.66	51,546	22.25	17.77



# ANALYTICAL PROFILE™

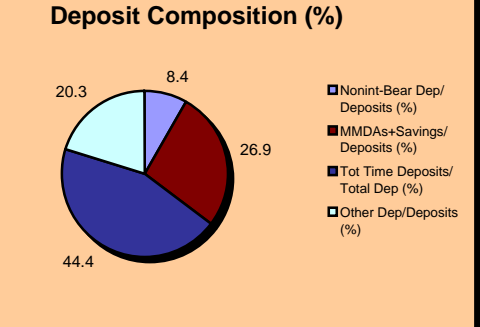
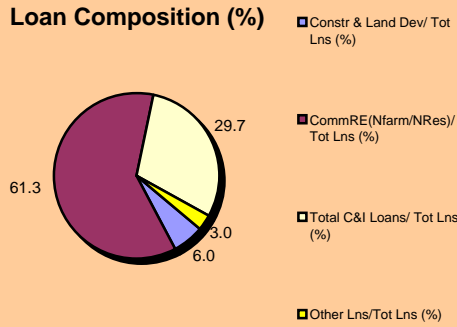


Financial Trends 12/31/06	2006Q4	2006Q3	2006Q2	2006Q1
Total Net Loans	111,891	96,968	79,559	68,615
Total Assets	136,695	115,143	102,484	94,469
Deposits	98,917	78,333	66,232	66,428
Total Equity	36,449	35,783	35,295	27,147
Tangible Book Value Per Share	9.03	8.90	8.78	8.56
Net Interest Income, FTE	1,658	1,438	1,361	954
Loan Loss Provision	60	276	164	249
Total Noninterest Income	470	397	250	614
Gain/ Loss on Sale of Securities	0	0	0	0
Amortization of Intangibles	0	0	0	0
Total Noninterest Expense	1,493	1,296	1,367	1,188
Net Nonrecurring Items	0	0	0	0
Net Income	574	263	78	132
Earnings per Share (\$)	0.14	0.07	0.02	0.04
EPS Growth (year over year) (%)	103.12	NM	NM	NM
Return on Average Assets (%)	1.87	0.97	0.32	0.60
Return on Average Equity (%)	6.39	2.96	1.00	2.00
Core ROAE %	6.39	2.96	1.00	2.00
Net Interest Margin (%)	5.38	5.28	5.68	4.63
Efficiency Ratio (%)	70.19	70.63	84.91	75.72
Noninterest Inc/ Operating Rev (%)	3.10	21.69	15.53	39.13
Tangible Equity/Tangible Assets (%)	26.66	31.08	34.44	28.74
Nonperf. Assets/ Assets (%)	0.00	0.00	0.00	0.00
NCOs/ Avg Loans (%)	0.00	0.00	0.00	0.00
Reserves/ Loans (%)	1.53	1.53	1.52	1.53

The Executive Team		Age
CEO	Robert M. Franko	52
CFO	Melissa Lanfre	54
CCO	Philip Bond	43
IRC	Melissa Lanfre	54

Comparable Deal Analysis (Based on Asset Size at Announcement)			
Region:	Price/Book (%)	Price/Tang Book (%)	Price/LTM EPS (x)
West Previous 2 Years			
<b>Median:</b>	252.62	264.57	21.18
<b>BBBC</b>	173.31	173.31	NM

Growth Rates		
	YTD	5 Years
Asset Growth (%)	18.7	NA
Deposit Growth (%)	26.3	NA
EPS Growth (%)	103.1	NA
Loan Growth (%)	15.4	NA
Net Income Growth (%)	118.3	NA



## Peer Group Comparison

Ticker	Company Name	State	Total Assets (\$000)	Market Value (\$M)	Price/LTM EPS (x)	Price/Tang Book (%)	Dividend Yield (%)	ROAA (%)	ROAE (%)	Efficiency Ratio (%)	Tang Equity/ Tang Assets (%)	NPAs/ Assets (%)	NCOs/ Avg Loans (%)	Reserves/ Loans (%)
CABK	California Community Bank	CA	129,938	31.3	31.3	138.7	0.00	0.87	4.57	80.96	17.37	NA	0.00	1.21
FSWA	First Sound Bank	WA	132,700	47.8	NM	166.6	0.00	0.40	2.47	85.45	21.63	0.00	0.00	1.02
PSBK	Premier Service Bank	CA	136,953	22.6	15.5	190.9	0.00	1.19	14.02	76.70	8.63	0.00	0.00	1.16
GCBK	Granite Community Bank	CA	151,197	24.9	20.5	163.0	0.00	0.90	8.59	64.25	10.10	0.00	0.00	1.17
OPBP	Oregon Pacific Bancorp	OR	151,305	26.2	13.2	227.8	2.33	1.27	18.05	71.50	7.64	NA	0.02	1.51
SBBK	Security Business Bank	CA	151,601	34.4	27.1	183.3	0.00	1.00	7.61	69.93	12.40	NA	0.02	1.28
<b>BBBC</b>	<b>Beach Business Bank</b>	<b>CA</b>	<b>136,695</b>	<b>63.2</b>	<b>NM</b>	<b>173.3</b>	<b>0.00</b>	<b>1.01</b>	<b>3.25</b>	<b>74.84</b>	<b>26.66</b>	<b>0.00</b>	<b>0.00</b>	<b>1.53</b>
	<b>Median:</b>		<b>144,075</b>	<b>28.8</b>	<b>20.5</b>	<b>175.0</b>	<b>0.00</b>	<b>0.95</b>	<b>8.10</b>	<b>74.10</b>	<b>11.25</b>	<b>0.00</b>	<b>0.00</b>	<b>1.19</b>
	<b>Average:</b>		<b>142,282</b>	<b>31.2</b>	<b>21.5</b>	<b>178.4</b>	<b>0.39</b>	<b>0.94</b>	<b>9.22</b>	<b>74.80</b>	<b>12.96</b>	<b>0.00</b>	<b>0.01</b>	<b>1.23</b>

## Bank Contact Information:

**Bob Franko**  
1230 Rosecrans Avenue, Suite 120  
Manhattan Beach, CA 90266  
(310) 536-2260

We present this data as informational only and do not make any recommendation herein. You should make an independent evaluation of any information presented. Do not construe this information as an offer to sell securities. Please contact Community Bank Ventures for further information.  
Source: SNL Financial

(949) 542-8550; crosas@communitybankventures.com



© 2007 Community Bank Ventures