



Ron Milman poses with BEACH BUSINESS BANK experts Gabriele Zirpola and Sam Jenkins.

**R**ON MILMAN, president of DeForest Search Partners, has an eye for the very best. Established in 1995, DeForest Search Partners, or DSP, recruits top executives from around the country and matches them with clients in various high-growth industries, primarily encompassing the toy and entertainment sectors.

Ron works closely with his clients to develop a thorough understanding of their objectives, culture, organizational structure, and plans for the future. Using a carefully planned strategy and the extensive business network developed over the 50 plus years of experience incorporated by his team, Ron finds the perfect executives available for the positions his clients seek.

When Gabriele Zirpola and Sam Jenkins first explained the convenience that BEACH BUSINESS BANK could provide for himself and DSP, Ron was skeptical. He asked, "What can BEACH



BEACH BUSINESS BANK

*"Definitely the Exception"*

BUSINESS BANK do for me that the other banks can't?"

"We're all about customized services and personalized attention," Sam replied. "BEACH BUSINESS BANK provides the extensive services of a large corporate bank with the personal touch of a smaller bank. We do not take a one-size-fits-all approach to clients. Most importantly, our philosophy is to get to know you and your business and develop an active, long-term relationship."

After listening to Sam, Ron Milman decided BEACH BUSINESS BANK "is the perfect fit for DSP." He made a great decision. Today, Ron is so satisfied that he makes a point to refer BEACH BUSINESS BANK to his colleagues and friends. "In an industry that hasn't been known for offering outstanding customer service, BEACH BUSINESS BANK is definitely the exception. I recommend BEACH BUSINESS BANK to everyone."

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