

GLADSTONE'S



BEACH BUSINESS BANKSM

“A bank that took the time to understand.”

JOHN SANGMEISTER

OWNER

LONG BEACH GLADSTONE'S

JOHN SANGMEISTER understands the challenges of funding and opening a new restaurant better than most. When he was finally able to realize his dream of opening a Gladstone's restaurant in the trendy Pike area of Long Beach, he took a friend's advice and called Robert Franko, president of Beach Business Bank. Franko worked closely with Phil Bond, the bank's chief credit officer, to review the concept and evaluate the banking needs of the restaurant and to put in place the financing

needed to help open the restaurant.

“I feel fortunate to have forged a relationship with the executives at Beach Business Bank, who took the time to help me confront and solve the challenges involved in financing a new restaurant,” said Sangmeister. “Together we structured a credit facility that helped us meet our goals. The final result is better than we ever imagined and Beach Business Bank played an important role in

helping us realize our dream.

“Beach Business Bank provided us with the personal service that the large banks no longer seem to offer local customers,” continued Sangmeister. “Because they are headquartered in the South Bay, we met face to face with the bank's decision makers, which made a huge difference in the level of service we received and swiftness of the credit decision.”

BEACH BUSINESS BANK

Great Rates and Terms on Business Checking Accounts. Creative Financing for Your Business.

(866) 862-3878

1230 Rosecrans Avenue, Lobby Level, Manhattan Beach, CA 90266

180 E. Ocean Boulevard, Lobby Level, Long Beach, CA 90802

www.beachbusinessbank.com

