



BEACH BUSINESS BANK

## AMERICAN DREAM

Featured from left to right: Jason Meugniot, Bob Franko, and Jon Provisor.

JASON MEUGNIOT AND JON PROVISOR were convinced they could achieve the American Dream and become the owners of Guidance Solutions, a very successful business where they had worked for years. When they approached **BEACH BUSINESS BANK** about financing a management buyout, Bob Franko and Carlos Pombo, the President and Senior Vice President of the Bank, stepped up to make it happen.

“We put in countless hours doing everything necessary to complete the buyout, and it was worth every minute,” said Jason Meugniot, President and CEO of Guidance. “Carlos and Bob worked closely with us to make the buyout loan fit our purchase transaction.”

“This is a wonderful story for a business bank to tell,” said Franko. “We have a great client in Guidance; Jason and Jon own an exceptional business. We measure our success in terms of our most impressive clients. Guidance, Jason, and Jon are right at the top of that list.”

Meugniot’s philosophy, “We Are Our Core Values,” has successfully marked Guidance as a market leader in Southern California. The company continues its profitability and expansion into new markets as an experienced, cost-effective systems integrator. Their current and former client relationships include, Foot Locker, Hyundai, Toyota, Motorola, Amgen, and literally hundreds of others. “**BEACH BUSINESS BANK** shares our philosophy,” Meugniot said, “and that’s why our relationship has been so successful. I recommend **BEACH BUSINESS BANK** to any business.”

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