



ROBERT FRANKO

MARC MOSER

PHILLIP BOND



BEACH BUSINESS BANK

“Beach Business Bank Brought More Than Money To The Table”

When 19 doctors decided to build a 40,000 square foot state-of-the-art medical office building, they recruited Marc Moser, the CEO of Torrance Hospital Independent Practice Association, to lead the development. Marc had built another office building before, but he was even more challenged by this project.

“Even before we purchased the property,” said Marc, “**Beach Business Bank** gave us some creative ideas. Although they are a relatively new bank, we were impressed with the focus, energy, experience and creativity of Bob Franko, the president of the Bank, and Chief Credit Officer Phil Bond.”

“Because we were building a state-of-the-art medical office building, some technologies changed during the construction,” continued Marc. “We had approximately two dozen change orders on an already complex facility. Phil worked closely with us to make sure we had funds when we needed them. He also had the patience to explain the loan documents to 19 different doctors.”

“I believe the doctors, who are currently preparing to move into our beautiful new building, now appreciate the importance of working with a bank that is flexible and creative,” adds Marc. “I don’t believe any other bank could have responded to all of this change as effectively. **Beach Business Bank** brought a lot more than money to the table.”

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